



YOUR PROPERTY MANAGEMENT CHALLENGES

MEETING EACH DEMAND THE BEST POSSIBLE WAY.

You wear many hats. It's hard to find time to get out of the paperwork business to focus on more critical tasks. **ARE YOU...**

- *Still creating reports manually?*
- *Is paperwork consuming your business resources?*
- *Do you wish you had access to accurate data to make timely decisions?*

WE CAN HELP.

Specialists in report writing, integration and customizations. SBS is well versed in YARDI's complex table relationships, SQL Scripting, Adobe Scripting, Crystal Reports, Launch Excel, Custom Financials, YARDI™ Spreadsheet Link (YSL), ASP.NET, VB.NET and Microsoft Access—so you don't have to be.

In addition, specialized YARDI™ knowledge in Multifamily Housing, Affordable Housing, Office, Industrial, Retail, Senior Housing, Military Housing, Investment Management, Budgeting and Forecasting, Executive Dashboard, General Ledger, Job Cost/Construction, Maintenance and Portal allows us to analyze the problems you're having so **WE CAN develop effective solutions using one or more technologies.**

OUR EFFECTIVE, USER FRIENDLY SOLUTIONS

THINKING AHEAD TO HELP YOU GET AHEAD.

In everything we do, we focus on providing quality service and effective business solutions you can rely on. Fine-tuning reporting solutions for your accounting and YARDI Voyager™ software on a daily basis. Above all, we put all of our knowledge and effort into every single **smart business solution.**



- YARDI Voyager™ software suites
- Accounting software
- Business software and more!

CUSTOMIZED SOLUTIONS.

With SBS, you choose the integration and customization solutions that fit your client and business needs. We keep innovating solutions that help you work smarter, for years to come.

KNOWLEDGE IS POWER, BUT EXPERTISE GETS RESULTS.

SBS has been actively supporting YARDI™ software end users since 1998. Providing quality report writing, integration and customization solutions for the complex problems of property management firms in the U.S. and Canada is what we do best.

See the Benefits @ www.SmartBizNiz.com

WHY CHOOSE SMART BUSINESS SOLUTIONS

IT PAYS TO BE CHOOSY WITH YARDI CONSULTANTS.

The well-rounded technical expertise of Owner/Principal **John Desautels** is the hands-on experience that drives our success and ultimately the success of our clients. Backed by 25+ years accounting, 15+ years software development, 10+ years at GOLDMARK Property Management and 10+ years YARDI™ software experience, SBS has gained a better understanding of your unique needs.



RESULTS GUARANTEED. WHAT ARE YOU WAITING FOR?

FREE Consultation @ www.SmartBizNiz.com

"You really have the complete package – business and technical competence supported by a strong value system. Thanks for being a partner with IPC!"

Steve Fulton, IPC REIT

"John has the knowledge and experience to be able to give valuable input that our company uses in analyzing and making better business decisions."

Linda Pope, Assistant Controller, Dominion Management Services

"John has mainstreamed reports for the managers saving them hours of time each and every month."

Kelly Naughtrip, W&M Properties

FREE INITIAL CONSULTATION

Call 952.470.1700 to schedule a no obligation review of your project.



**EXPERT HELP IS ONE
CALL OR CLICK AWAY**



**IT'S TIME FOR
SMART BUSINESS SOLUTIONS**

**TELL US YOUR PROBLEMS.
WE'LL DESIGN CUSTOMIZED SOLUTIONS.**



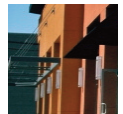
PROMPT SERVICE

- Rapid Communications Response
- Cost Estimates within 24 hours
- Quick Project Turnaround
- Urgency Spoken Here



REPORT WRITING

- Operational Reports
- Financial Reports
- Affordable Reports
- Rollups/Consolidations
- Executive Dashboard Content
- Launch Excel/Word, Crystal, Adobe, FillDocs



INTEGRATIONS

- Import/Export data
- Data Exchange
- Custom Applications



CUSTOMIZATIONS

- Budget and Forecast Models/Formulas
- One-to-Many Data Tables
- Screens for entering data
- Hooks and Triggers



CONSULTATION

- Procedure Review
- Report Design
- Custom Solution Design

**SMART BUSINESS SOLUTIONS.
THE EFFICIENCY RESOURCE
THAT'S MORE THAN SMART.**

When you open the door to Smart Business Solutions, you open the door to positive change. Over time, that translates into staying power within any real estate economy.

Get Started

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**SMART BUSINESS SOLUTIONS
DELIVERING RESULTS**

**YARDI™
REPORT WRITING
INTEGRATIONS AND
CUSTOMIZATIONS**

